



Here, at A1 American, we deeply value your relationship with us and are committed to providing the highest level of service with the esteemed quality you deserve. Our team has a broad range of experience and specialties to handle all your FF&E Projects, from start to finish. We will work with you and your vision to ensure all project expectations, manufacturing, delivery, project management and installation are scheduled and seen through completely.

Our capital goal is to deliver you efficient and timely support to provide FF&E to your customers. We will work creatively to align with your needs with your budget, style, color schemes, and timelines. When you provide us with a qualified lead, Alisa and I will do all the work. This will provide additional sales and commission to you. We are here to help and support you with all your necessities.

OUR TEAM



**Douglas Lynn / VP of FF&E**

Doug has been in the textile industry since he was 16 years old. He started by working on sewing machines, cutting equipment, and some automated machines at Milco Industries. He left Milco after 11 years due to their manufacturing going off shore. After Milco, Doug started his career at Decorator Industries, where he sold interior products to the hospitality, healthcare, RV, and boating industry. Doug also set the company up to sew tents for Desert Storm, make EMT bags and gear, in addition to lift chairs for Golden Technologies. On the retail side, Doug ran a program with Camping World where they supplied interior components, by manufacturing and shipping products to people's homes. Doug has over 20 years of experience in managing FF&E. Leaving Decorator due to economic downturn in 2010. Doug went to Harbor Linen and started the WBC (window, bedding and cubicle division). The division started with just Doug but grew into a 7-person team by 2013. In 2013 Doug was asked to take over all of FF&E because the division was not profitable. Doug worked with the existing team and turned things around in 8 months, managing hundreds of jobs per year while attending trade shows, visiting customers, visiting with suppliers, and attending buyers' market with Bed Bath & Beyond buyers in New York City.



**Alisa Dill**

*Assistant to VP of FF&E*

Alisa has been an FF&E coordinator for 6 years. She has a vast knowledge of the industry. In addition, she has great rapport with workrooms, installers, fabric mills, and vendors. Alisa will be able to use her knowledge and experience to service all of your customers' needs. Alisa was Doug's assistant at Harbor Linen for the last 6 years.



**Michael Sgaramella / FF&E Sales**

Michael is an FF&E Sales representative with a strong background in project management. He is a Certified Associate in Project Management, and managed home improvement renovations for 7 years. This experience translated perfectly to the hospitality industry. He was introduced to A1 American and began doing measurements and installations for window treatments and furniture. The relationship grew and Michael's curiosity for the fabrics and procurement of products sparked a new venture. With having the expertise in how the products are handled and installed, Michael has now expanded his role with A1 American and became a vital part of the sales team.

OUR PROJECTS

Our ultimate goal is to provide you with solutions and finished product selections based on your brand standards, marketplace, budget, time horizon, and most importantly, your vision.

**Kalahari**

**Great wolf**

**Napoli Bay Resort**

**Eagle Aruba**

**Hard Rock / Biloxi**

**Hershey Lodge**

**Swan & Dolphin**

**Biltmore**

**Antler Hill Village**

**Double Tree King of Prussia**

**Carnival Cruise Line**

**Margaritaville**

